

INTERVIEW FOLLOW-UP QUESTIONS

1

Can you tell me more about the day-to-day responsibilities of this job?

2

What do you think are the most important qualities for someone to excel in this role?

3

What are your expectations for this role during the first 30 days, 60 days, year?

4

As an employee, how could I exceed your expectations?

5

Describe the culture of the company.

6

Where do you think the company is headed in the next 5 years?

7

How do I compare with the other candidates you've interviewed for this role?

8

Who do you consider your top competitor, and why?

9

What do you like best about working for this company?

10

What are the biggest challenges facing the company/department right now?

11

What is the typical career path for someone in this role?

12

What excites you about coming into work?

13

What are the next steps in the interview process?

14

What are the biggest opportunities facing the company/department right now?

REMEMBER:

Don't ask about salary or benefits just yet. Wait until you are in the final steps of the interview process to negotiate with the hiring manager or an HR representative.